

Export Action Plan for Solapur District

Pune Region, Maharashtra

July 2024



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1 District Profile

1.1 Introduction

Solapur is one of the most important cities in Western Maharashtra. Solapur, in Maharashtra, is situated at ~400 km from Mumbai, which is the nearest port. The textile industry is one of the oldest and the most widespread in Solapur. The district is home to the Handloom and Powerloom weaving industry, employing many workers and around 6000 power loom industries operational in the district.

1.2 Administrative Profile

Solapur district is subdivided for administrative purposes into eleven talukas, which comprise smaller divisions. The talukas are North Solapur, South Solapur, Akkalkot, Barshi, Mangalwedha, Pandharpur, Sangola, Malshiras, Mohol, Madha, and Karmala.

1.3 Location and Geography

Geographically Solapur is located between 17.10 to 18.32 degrees north latitude and 74.42 to 76.15 degrees east longitude. The district is situated on the southeast fringe of Maharashtra State and lies entirely in the Bhima and Sina basins. The district is bounded on the north by Ahmednagar and Osmanabad districts, on the east by Osmanabad and Gulbarga (Karnataka State) districts, on the south by Sangli and Bijapur (Karnataka State), and on the west by Satara and Pune districts.

Only in the north of Barshi Taluka, several spurs of the Balaghat range pass south for a few kilometers. There are also a few scattered hills in Karmala, Madha, and Malshiras Talukas. The district, in general, has flat or undulating terrain. The low table land and small separate hills in Karmala and Madha Talukas are watersheds between Bhima and Sina rivers. The district covers a geographical area of 14844.6 sq. km, which is 4.82% of the total area of Maharashtra State. Out of the district's total area, 338.8 sq. km (2.28%) is an Urban area, whereas the remaining 14505.8 sq. km. (97.72%) is Rural area. Area wise Karmala taluka is the biggest covering an area of 1609.7 sq. km, and North Solapur is the smallest, surrounding an area of 736.3 sq. km.

1.4 Demographic Profile

In 2011, Solapur had population of 4,315,527 of which male and female were 2,233,778 and 2,081,749 respectively. Solapur District's population constituted 3.84 percent of the total Maharashtra population. In the 2001 census, this figure for Solapur District was at 3.97 percent of Maharashtra's population. The population's growth rate is 12.10 percent compared to the population as of 2001.

1.5 Logistic Infrastructure Profile

JNPT and Dighi are the nearest seaports and dry ports for the Solapur district.

The logistic infrastructure profile of the district is as mentioned below,

The Solapur district is well connected by all the means of transport viz Airways, Trains and Roadways. Mostly the Rail track and Roadways are used for transportation.

1.5.1 Road Transport

Solapur district is well connected with major cities as NH-9, NH-13, NH-211, and NH-204 passes through Solapur. It is also a well-known and convenient trading center for neighboring States, as it is located on Pune-Hyderabad NH and Solapur-Bijapur NH.

1.5.2 Rail Transport

The Solapur division is a vital division connecting South India to western and northwest India. Sangli is considered the gateway to the south in terms of its location on the rail network. The total rail track is about 380 km in the district and has two Railway Junctions, i.e., Kurduwadi and Hotgi.

1.5.3 Air Transport

Solapur Airport is in the south of Solapur city, and currently, it has no scheduled services.

1.6 Agricultural Profile

The district is spread over 1501 thousand hectares with 11 talukas. Solapur occupies 4.83% area and has a 4.10 % share of the population of Maharashtra State. The district topography is divided into three natural zones as below:

Eastern zone: (Barshi, North Solapur, South Solapur, and Akkalkot Talukas):

- ▶ Soil: The soil is medium to deep black and of rich quality.
- ▶ Crop: Bajra and Pulses are the main crops of this zone

Central Zone: (Mohol, Mangalwedha, eastern part of Pandharpur and Madha Taluka):

- ▶ Soil: not available
- ▶ Crop: Both Kharif & Rabbi crops are grown in this part

Western Zone: (Karmala, Sangola and Malshiras Talukas and western parts of Pandharpur):

- ▶ Soil: Shallow and poor soil type, not retentive of moisture marks this part. Scanty and uncertain rainfall.
- ▶ Crop: Rabbi crops are grown in Karmala, Pandharpur, and Madha Talukas, while Kharif crops like Jowar & Groundnut are grown in Sangola and Malshiras.

1.6.1 Major Agriculture and Horticulture Produce of District

Table 1.1 - Major Horticulture and Agriculture production data

Sr No	Name of Product	Production in MT (2023-2024)	Area under Production Hectare (2023-2024)
1.	Kh Jowar	20.9	172
2.	Bajra	5692	24230
3.	Kh Maize	336	162
4.	Kh Mung	1223	811
5.	Kh Ground Nuts	65248	185734
6.	Sugar Cane (Crushing)	13561289	188090
7.	Rabi Jowar	22557	11525
8.	Wheat	2568	1229

Source: Ministry of Agriculture and Department of Agriculture, GoM

1.7 Industrial Profile

► Industrial Areas in Solapur District are as mentioned below,

- Solapur is one of the most important cities in Western Maharashtra. Solapur, in Maharashtra, is situated at ~400 km from Mumbai, which is the nearest port. The textile industry is one of the oldest and the most widespread in Solapur. Solapur is now home to the Handloom and Powerloom weaving industry, which employs many workers. There are around 6000 power loom industries operational in the district.
- The textile industries in Solapur produce cotton yarn, and process yarn for doubling, dyeing, warping, and weaving by power looms. These industries are located at MIDC, Gandhi Nagar, Bhavani Peth, Bhadravathi Peth, and New Paccha Peth. The majority of the industries have been in operation for 20 to 30 years. The primary raw material (cotton yarn) is procured from local manufacturers/traders.

► Industries and Employment Generation in Solapur District

The below mentioned illustrates industries and employment generation of the district,

Table 2: Industries and Employment Generation

Sa	Category	No. of Enterprises			Employment Generation		
		Mfg	Service	Total	Mfg	Service	Total
1	Micro	5922	312	6234	37194	1838	39032
2	Small	5870	14	5884	35977	313	36290
3	Medium	2	0	2	27	0	27
	Total	11794	326	12120	73198	2151	75349
	Large Scale	76	--	67	22297	--	22297

Source: DIC

► List of Sugar Factories in Solapur district

- Bhima S.S.K. Ltd, Mohol
- Shri Santnath S.S.K.Ltd, Barshi,
- Shri Shankar S.S.K. Ltd, Malshiras
- Shri Siddheshwar S.S.K. Ltd, Solapur
- Shri Vithal S.S.K. Ltd, Pandharpur
- Vithalrao Shinde S.S.K. Ltd, Madha
- Sahakar- Maharshi Shankarrao Mohite-Patil S.S.K. Ltd, Malshiras
- Shri Pandurang S.S.K. Ltd, Malshiras
- Shri Sant Damaji S.S.K. Ltd, Mangalwedha
- Shri Adinath S.S.K.Ltd, Karmala
- Swami Samarth S.S.K.Ltd, Akkalkot
- Shri Makai S.S.K, Ltd, Karmala
- Sangola Taluka S.S.K, Ltd, Sangola
- Shri Sant Kurmadas S.S.K, Ltd, .Madha
- Loknete Baburao Patil S.S.K, Ltd, Mohol

- ▶ Sahakar Shiromani Vasantrao Kale S.S.K, Ltd
- ▶ Shri Sant Damaji S.S.K, Ltd, Mangalwedha

1.8 Service Sector Profile

Below are the services available in the district of Solapur.

Table 3: Services

Sr. No.	Services
1.	Computer Training Institute
2.	Xerox, Fax, Typing Cyber Café etc.
3.	Desk Top publishing / Screen Printing.
4.	Laundry & Dry cleaning
5.	Servicing of agriculture farm equipment e.g. Tractor, Pump, Rig
6.	Boring machines, etc.
7.	Photographic laboratories
8.	ISD/STD Booths
9.	Creating of databases suitable for foreign/Indian markets,
10.	software development
11.	Data conversion, data entry and data processing.
12.	Digitization of spoken material (e.g. legal and medical
13.	transcription)
14.	Computerized call centres.
15.	Multi-Channel cable TV with Dish Antenna
16.	Video shooting
17.	Hot mix plant (Irrespective of mobile or immovable)
18.	Research & Development
19.	Repairing & Servicing of TV / Fridge / A. C. etc.
20.	Hotel & Restaurant
21.	Advertising media
22.	X-Ray clinic
23.	Tailoring
24.	Weigh bridge
25.	Blue printing and enlargement of drawing/designs facilities
26.	Fax Services
27.	Flour mill
28.	Bore well

1.9 Industrial Infrastructure Profile

Below mentioned infrastructure facilities provided by MIDC in Solapur industrial areas

- ▶ **Roads**
Good roads are provided in the MIDC areas and other industrial areas as per the guidelines provided by MIDC. All the industrial areas are well connected with state and national highways.
- ▶ **Electricity**

All the district's industrial areas are connected through high-power cables (33 kV and sub-station). The power supply is not regular (load shedding), and the quality of the power is also low.

► **Water**

Many of the industries face water shortages in the summer season.

1.10 Industrial Association of the District

- The Solapur Textile Limited
- Chincholi Industries Association
- North Solapur Industries Association
- Solapur Chamber of Commerce and Industries and Agriculture
- Solapur Manufacturers Association
- Solapur MIDC Industries Association
- Solapur Zilla Yantramag Dharak Sangh
- Tembhurni MIDC Industries Association

1.11 Banking Facilities

All leading Private & Public sector banks have their branches in Solapur District; SBI, HDFC, ICICI, etc. Also, Solapur district has branches of NBFC, namely Bajaj Finance, Shriram Transport Finance, India Bulls Housing Finance, etc. A good network of Banking facilities in Solapur District is available.

1.12 Solapur District Strengths and Opportunities

Strengths	Opportunities
<ul style="list-style-type: none"> ► Textile is one of the oldest and the most widespread sector supporting around 6000 powerloom industries which is operational in the district. ► The district is well connected with major cities as NH-9, NH-13, NH-211, and NH-204 passes through the district. ► Presence of rail network with vital division connecting South India to western and northwest India, International Airport. ► Currently there are around 61000 MSME units and 76 large units present in the district. The total investment of INR 21,09,490 lakhs for both MSME and Large units generating an employment of 2,89,244. ► The district has emerged as commercial hub due to high availability of sector specific 	<ul style="list-style-type: none"> ► Potential for food industry for pomegranate processing. The district is the hub for production of Pomegranate. ► The district has proposed for New terry towel cluster at Solapur to help boost the exports for terry towel from the district. ► The district has identified Pomegranate and Multifruit Processing cluster at Sangola. The DPR shall be submitted in Aug 2023. ► Other than Agriculture and Textile the district is also focused on developing clusters for the other potential sectors like Engineering, Garment and Food processing. ► 10 National Highway Project of 292 Kms has been Inaugurated at Solapur along with ring road project which is currently being developed.

<p>infrastructure and manpower resources.</p> <ul style="list-style-type: none"> ▶ Textile - Vitthal Corporation Ltd, Katare Cotton Waste Spinning Mills ▶ Chemicals - Balaji Amines Ltd, Kothari Agritech Pvt Ltd, JPS Chemicals Pvt Ltd ▶ Engineering - Laxmi Hydraulics Pvt Ltd, Atharv Welding Technologies India Pvt Ltd ▶ Agro and food processing - Lokmangal Agro Industries Ltd 	
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2 District Export Profile

2.1 Solapur District Export Scenario

The below mentioned table depicts Solapur district's export scenario as well as state's export contribution in India's total export and Solapur district's export contribution in state's total export.

Table 2.1 - District Export Scenario

(From April 2023 – March 2024)

State and District Export Contribution		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	556400.42	15.37%
Solapur District	3247.11	0.58%

State and District Export Contribution		
	Total Exports (INR crore) (From April 2022 – March 2023)	Percentage Contribution
Maharashtra	5,81,493	16.50
Solapur District	5,693	0.97

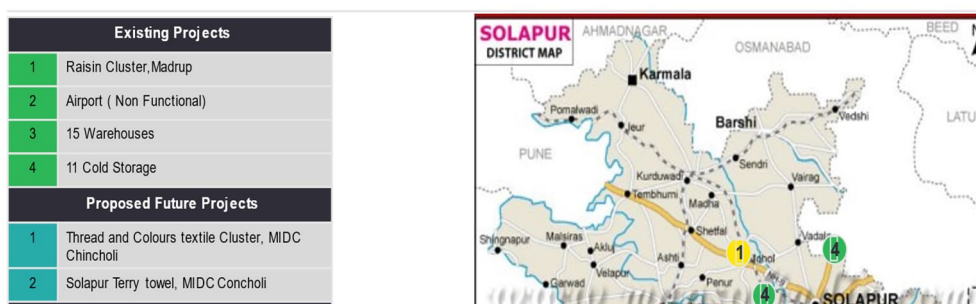
State and District Export Contribution		
	Total Exports (INR crore) (From April – Nov 2022)	Percentage Contribution
Maharashtra	545083.65	17.33
Solapur District	4697.89	0.86

Source: DGCIS

2.2 Existing and Proposed Infrastructure for Exports

Project Infrastructure Strategy – Solapur District

ODOP Products – Solapur Terry Towel, Solapur Chaddar, Mangalwedha Jowar, Pomegranate, Chemicals, Engineering



2.3 District ODOP / GI and Export Product Profile

The Solapur district is the textile hub, with the major exports of Terry Towel and Chaddar. The other sectors include Pomegranate, Banana, Chemicals, Engineering. The exiting export product profile of the district is as mentioned below,

Table 2.2.1- ODOP Products

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector	Perishable	Line Ministry/ State Department/ Boards
1.	Solapur Terry Towel (ODOP)	9	NA	63041910, 63049299, 63041990	Textile	No	Ministry of Textile, Government of India Industries Department, Government of Maharashtra
2.	Pomegranate (ODOP/GI)	502	NA	08109010		Yes	Ministry of Agriculture and Farmers Welfare, Government of India Department of Agriculture, Government of Maharashtra

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Table 2.3.2- Export Potential Product Profile

Sr No	Product Name	GI No.	ODOP	HSN Code	Sector	Perishable	Line Ministry/ State Department / Boards
1.	Mangalwedha Jowar	472	NA	11029090 , 11029010	Agriculture	Yes	Ministry of Agriculture and Farmers Welfare, Government of India Department of Agriculture, Government of Maharashtra
2.	Banana	NA	Yes	08039010		Yes	
3.	Chemicals	NA	Yes	29331990 29211100 29239000 29332990	Chemicals	No	Ministry of Chemicals and Fertilizers, Government of India Industries Department, Government of Maharashtra
4.	Engineering	NA	Yes	848310 84137099	Engineering	No	Ministry of Heavy Industries, Government of India Industries Department, Government of Maharashtra
5.	Solapur Chaddar	8	NA	63049250	Textile	No	Ministry of Textile, Government of India Industries Department, Government of Maharashtra

* GI - Geographical Indicator, ODOP - One District One Product

2.3.1 Current Market for district's ODOP and GI Products

The below mentioned table illustrates current market for listed products,

Table 2.4.1 – Current Market for district's ODOP Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Solapur Terry Towel	63041910, 63049299, 63041990	USA, UK, Canada, Israel, Poland, Italy, Kenya, Sudan, Brazil, UAE
2.	Pomegranate	08109010	UAE, Netherland, Saudi Arabia, Qatar, Oman, Thailand, Kuwait

Table 2.5.2 – Current Market for district's Export Potential Products

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Mangalwedha Jowar	11029090, 11029010	USA, Nigeria, Canada, UK, New Zealand, Australia, Kuwait
2.	Solapur Chaddar	63049250	USA, UAE, Algeria, Colombia, Iraq, South Africa, Panama Republic, Saudi Arabia, Kenya, Chile
3.	Banana	08039010	Iran, Oman, Afghanistan, Iraq, UAE, Saudi Arabia
4.	Chemicals	29331990 29211100 29239000 29332990	USA, UAE, Algeria, Colombia, Iraq, Italy, Netherland, Ireland
5.	Engineering	848310 84137099	Spain, USA, Brazil, Uzbekistan, China

2.4 Top Exporting Products and Countries from District

2.4.1 Top 10 Exporting Products from District

Table 2.6 Top 10 Exporting Products from District (April 2023-March 2024)

Top 10 Exporting Products from District			
HS Code	Product Description	Export Value (INR crore)	Top Exporting Countries
232	Edible Fruit & Nuts; Peel Of Citrus Fruit Or Melons	825.70	Indonesia, Malaysia, Bangladesh
2291	Organic Chemicals	558.25	Sri Lanka, Djibouti, Afghanistan
4410	Other Made Up Textile Articles; Sets; Worn Textile Articles	449.70	Iran, Oman, Iraq
4032	Nuclear Reactors, Boilers, Machinery And Mechanical Appliance	419.96	USA, Germany, Sri Lanka
306	Sugars And Sugar Confectionery	220.22	Spain, Brazil, USA
2190	Articles Of Iron & Steel	139.74	USA, UAE, Colombia
462	Beverages, Spirits And Vinegar	117.80	USA, Italy, Netherland

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1080	Rubber And Articles Thereof	104.37	Netherland, UK, Germany
100	Cereals	77.25	France, Netherland, Denmark
1326	Plastics And Articles Thereof	65.50	USA, Denmark

Source: DGCIS

2.4.2 Top 10 Exporting Countries from District

Table 2.7 - Top 10 Exporting Countries from District (April 2023-March 2024)

Sr. No.	Country	Export Value (INR crore)
1	U S A	315.94
2	Iraq	310.46
3	U Arab Emts	251.31
4	Iran	165.56
5	Kenya	150.90
6	Spain	129.44
7	Germany	121.66
8	Netherland	116.84
9	Uzbekistan	114.86
10	Srilanka	104.47

Source: DGCIS

2.5 Potential Export Product Profile

As per discussion with General Manager, DIC, and concern officials, Raisins, Dairy Products, Starch, Sugar, Engineering, Packaging, Plastics are considered the major potential export product of the district. The potential export product profile of the district is as mentioned below,

Table 0.1 - Potential Export Product Profile

Sr No	Other Export Potential Products	Sector
1.	Raisins	Agriculture
2.	Dairy Products	Agriculture
3.	Starch	Agriculture
4.	Sugar	Agriculture
5.	Engineering	Engineering
6.	Packaging	Packaging
7.	Plastics	Plastics

Source: DIC and DGCIS

2.5.1 Existing Export Oriented Units in the district

The list of existing export-oriented units in the district is as mentioned below,

Table 2: Export Oriented Units

Sr. No.	Name	Sector	Product
1.	M C Irabatti	Textile	Terry Towels

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Sr. No.	Name	Sector	Product
2.	Beyond Terry Towel	Textile	Terry Towels
3.	Marda Impex	Textile	Terry Towels
4.	Kaswa Textiles	Textile	Terry Towels
5.	Goski Terry Towels	Textile	Terry Towels
6.	Vishant Exports	Textile	Terry Towels
7.	Kala Tex	Textile	Terry Towels
8.	Rathi Textiles	Textile	Terry Towels
9.	Sai Baba Exports	Textile	Terry Towels
10.	Kanhaiyya Textile exports	Textile	Terry Towels
11.	Varad Impex	Textile	Terry Towels
12.	S R Rathi	Textile	Terry Towels
13.	Shreenath Cotton Combines	Textile	Terry Towels
14.	Mundada Towels	Textile	Terry Towels
15.	Pankaj Lahoti	Textile	Terry Towels
16.	Sunil Sarada	Textile	Terry Towels
17.	Gokul Marda	Textile	Terry Towels
18.	Pepi Fabrics	Textile	Terry Towels
19.	Amit Rathi	Textile	Terry Towels
20.	Regency Exports	Textile	Terry Towels
21.	Shashikant Seeta	Textile	Terry Towels
22.	Rupam Textiles	Textile	Terry Towels
23.	Ashok Jain	Textile	Terry Towels
24.	Jamuna Industries	Textile	Terry Towels
25.	Sharad Bolli	Textile	Terry Towels
26.	VBP Terrica	Textile	Terry Towels
27.	J J Gaddam	Textile	Terry Towels
28.	Kuntla Textiles	Textile	Terry Towels
29.	Ram Singam	Textile	Terry Towels
30.	Towelvala.com	Textile	Terry Towels
31.	Gundeti Textile	Textile	Terry Towels
32.	Kala Tex	Textile	Terry Towels
33.	Arnoday Weaving Mill	Textile	Terry Towels
34.	Arnoday Corporation	Textile	Terry Towels
35.	Hiramanik Textiles	Textile	Terry Towels
36.	Shreenath Industry	Textile	Terry Towels
37.	A-TEX India	Textile	Terry Towels
38.	Bhoopati Textiles	Textile	Terry Towels
39.	Upadhye Textiles	Textile	Terry Towels
40.	Somani Udyog	Textile	Terry Towels
41.	Robotex Park	Textile	Terry Towels
42.	Digamber Mirajkar	Textile	Terry Towels
43.	Meroo Textile	Textile	Terry Towels
44.	Mayuri textiles	Textile	Terry Towels
45.	Rajdhani Exports	Textile	Terry Towels

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Sr. No.	Name	Sector	Product
46.	Trushita Exports	Textile	Terry Towels
47.	Keshrdev Combines	Textile	Terry Towels
48.	Mandhaniya Textiles	Textile	Terry Towels
49.	Lahoti Textiles	Textile	Terry Towels
50.	Yellow Spun	Textile	Terry Towels
51.	K.Gaddam Industries	Textile	Terry Towels
52.	Vishwa Industries	Textile	Terry Towels
53.	Sudharshan Textile	Textile	Terry Towels
54.	Goal Textiles	Textile	Terry Towels
55.	Balaji Amines Ltd.	Textile	Bulk Drugs
56.	Bang Data Forms Pvt. Ltd.	Electronics	Computer Stationary
57.	Furfur Agro Oils Pvt. Ltd.	Food and Beverage	Edible oil
58.	Kanswa Textiles	Textile	Terry towel
59.	Keminova India Chemicals Pvt. Ltd.	Pharmaceutical	Bulk Drugs
60.	Laxmi Druken Components Pvt. Ltd.	Engineering	Electrical Pumps
61.	Laxmi Hydraulics Pvt Ltd	Engineering	Electrical Pumps
62.	Linit Exports Pvt Ltd	Engineering	Castings
63.	Lokmangal Bio-Tech Pvt. Ltd.	Chemical	Fertilizer Products
64.	Maxtouch Pharma & Chemicals Pvt Ltd.	Pharmaceutical	Bulk Drugs
65.	Meroo Textiles Industries Pvt Ltd	Textile	Terry Towels
66.	OC Specialties Pvt. Ltd.	Pharmaceutical	Bulk Drugs
67.	Pepi Fabrics Pvt. Ltd.	Textile	Terry Towels
68.	Precision Camshafts Ltd.	Engineering	Camshafts
69.	Regency Exports Pvt. Ltd.	Textile	Terry Towel
70.	Smruthi Organics Ltd.	Pharmaceutical	Bulk Drugs
71.	Somany Evergreen Knits Ltd.	Textile	Knitwear Fabrics
72.	Suttraway Engineering Works Pvt Ltd.	Engineering	Sewing Machines
73.	Vamsi Labs Ltd.	Pharmaceutical	Bulk Drugs
74.	Vaasavaa Pharmaceuticals Pvt. Ltd.	Pharmaceutical	Bulk Drugs
75.	Vardhaman Poly Extrusions	Engineering	PVC Fittings
76.	Vardhaman Industries	Engineering	PVC Fittings
77.	Venson Laboratories Pvt Ltd.	Pharmaceutical	Bulk Drugs
78.	Ashok International	Textile	Terry Towels
79.	Sheral Texport Mills Pvt.Ltd.	Textile	Terry Towels

Sr. No.	Name	Sector	Product
80.	Kanhayya Exim	Textile	Terry Towels

Source: DIC

2.6 Major Clusters in Solapur District

The below-mentioned table illustrates major clusters in the district:

Table 3: Major Clusters

Cluster	Location	No. of Units
Raisin Cluster, Mandrup, Dist. Solapur	Gat No 135 /B/3, Hattur Dist Solapur	45
Solapuri Chadar Cluster, Dist. Solapur	MIDC Akkalkot Road Solapur	511
Textile Cluster, Solapur	Plot No B -82 MIDC Chincholi Ta. Mohol Dist. Solapur	200
Engineering Cluster, Chincholi	MIDC Chincholi Ta. Mohol Dist. Solapur	NA
Raisin Cluster, Kasegaon, Pandarpur, Dist. Solapur	Kasegaon Ta. Pandharpur	NA
Terry Towel Cluster, Dist. Solapur	Plot No F-105 MIDC Chincholi Dist. Solapur	5157
Garment Cluster, Dist. Solapur	W-26 MIDC Akkalkot Road Solapur	NA
Khava Cluster, Solapur	Nannaj Dist Solapur N.	NA
Packaning & Printing Cluster, Solapur	D-45/3, MIDC Akkalkot Road Solapur	NA

Sources: DIC

2.7 Major Industrial Units in the District

The list of major industrial units in the district is as mentioned below,

Table 4: Major Industrial Unit

Sr. No.	Name of Enterprise	Sector	Address
1.	Ambay Iron Pvt. Ltd.	Engineering	MIDC Area Chincholi, Tal. Mohol
2.	Arihant Tournesol Ltd.	Engineering	74/1, Mardi - CR. Bhogaon, Tal. North Solapur.
3.	Ashok Polymers Ltd.	Chemical	P.No.A - 6/2, MIDC Area Chincholi, Tal. Mohol
4.	Avon Organics Ltd.	Chemical	Chincholi Village, Solapur
5.	Balaji Amines Ltd.	Chemical	P.No.7&6, MIDC Area Chincholi, Tal. Mohol
6.	Bang Data Forms Pvt. Ltd.	IT	P.No.A - 7/68, MIDC Area Chincholi, Tal. Mohol
7.	Bang Poly Packs Ltd.	Chemical	MIDC Area Chincholi, Tal. Mohol
8.	Bhima Sahakari Sakhar Karkhana Ltd.	Agriculture	Takali Sikandar, Tal. Mohol
9.	Bhutada Weaving Mills Pvt. Ltd.	Textile	P.No.E-4, MIDC Area Akkalkot Road, Solapur.

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Sr. No.	Name of Enterprise	Sector	Address
10.	Birla Super Cement Ltd.	Chemical	Near Hotgi Railway Station, Hotgi, Solapur.
11.	Chandrabhaga Sahakari Sakhar Karkhana Ltd.	Agriculture	At - Kale, Post Bhalwani, Tal. Pandharpur
12.	Chandravardhan Organics Pvt.Ltd.	Chemical	P.No. B-9, MIDC Area Chincholi, Tal. Mohol
13.	Chetan Foundries Ltd.	Engineering	31-34, I.E. MIDC Area Chincholi, Tal. Mohol
14.	Chetan Industrial Corporation Ltd.	Engineering	P.No. 26-30, Solapur I.E., Solapur.
15.	Chhatrapati Engineering Farm Pvt.Ltd.	Engineering	Gat No.308 to 312, A/P - Nannaj, Tal.North Solapur.
16.	Cimmco Spinners	Textile	P.No. B-1, M.I.D.C.Area chincholi, Tal. Mohol
17.	Clancey Precision Components Pvt. Ltd.	Engineering	MIDC Area Chincholi, Tal. Mohol
18.	Dhayaful Overseas	Export	Gat No. 47, H. No.1, Solapur.
19.	Dhayaful Industries Pvt.Ltd.	Engineering	163-4, Tandulwadi, Tal.South Solapur.
20.	Gujrat Reclaim & Rubber Products Ltd.	Chemical	P.No.C-10/1, MIDC Area Akkalkot Road, Solapur.
21.	Harshini Eggs Farms Pvt.Ltd.	Poultry	Gat No.130/2, Banegaon, Tal. North Solapur.
22.	Hotel Tripursundari Ltd.	Service	Civil Lines, Solapur.
23.	Jamshri Ranjitsinghji Spg. & Wvg. Mills Ltd.	Textile	Damani Nagar, Fatehchand, Solapur.
24.	Karshak Poultries (p) Ltd.	Poultry	A/P - Musti, Tal.North Solapur.
25.	Khandoba Distilleries Ltd.	Consumer Goods	Temburni MIDC Area, Tal.Madha
26.	Kirloskar Ferrous Industries Ltd	Engineering	Shivshahi, Solapur.
27.	Kirloskar Oil Engines Ltd.	Engineering	Solapur
28.	Lokmangal Sugar Mills Ltd.	Agriculture	Bibi Darphal, Tal. North Solapur
29.	Loknete Baburao Patil Sahakari Sakhar Karkhana Ltd	Agriculture	A/P-Laxmi Nagar, Angar, Tal. Mohol
30.	Mahadevrao Mahindrakar Spinnig Mills Pvt.Ltd.	Textile	58/8, Hasapur, Tal. Akkalkot
31.	Mahatma Phule Anuchuchit Jamati Shetkari Sah.Soot	Textile	A/P – Sharda Nagar, Wagholi, Tal. Mohol
32.	Mahindrakar Spinners Ltd.	Textile	A/P - Hasapur, Tal.Akkalkot
33.	Mutkiri Spinning Mills Pvt.Ltd.	Textile	Survey No.149/2/2, Akkalkot Road, Solapur.
34.	Niwas Spinning Mills Ltd	Textile	P.No.5&6, MIDC Area, Chincholi, Tal. Mohol
35.	Niwas Spinning Mills Ltd	Textile	P.No.B/2-2, MIDC Area Akkalkot Road, Solapur.
36.	Prabhavati Spinning Mills Ltd.	Textile	P.No.A/1, MIDC Area Chincholi, Tal. Mohol

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Sr. No.	Name of Enterprise	Sector	Address
37.	Pradeep Kumar Sarda	Textile	A/P - Kandalgaon, Tal.South Solapur.
38.	Precision Camshafts Pvt.Ltd.	Engineering	P.No.E-102,MIDC Area Akkalkot Road, Solapur.
39.	Precision Camshafts Pvt.Ltd.	Engineering	P.No.E-102,MIDC Area Akkalkot Road, Solapur.
40.	Precision Shell Cast Ltd.	Engineering	P.No.E-90,MIDC Area Akkalkot Road, Solapur.
41.	S.M. Shankarrao Mohite Patil Sah.Sakhar Karkhana Ltd	Agriculture	A/P - Yashwant Nagar, Akluj, Tal. Malshiras
42.	S.M.Shankarrao Mohite Patil Sah. Sakhar Karkhana Ltd	Agriculture	A/P - Shankar Nagar, Akluj, Tal. Malshiras
43.	Sangola Taluka Sahakari Sakhar Karkhana Ltd.	Agriculture	A/P - Waki, (Shivane), Tal. Sangola
44.	Sarojini Steel Ltd.	Engineering	P.No.11, MIDC Area Chincholi, Tal. Mohol
45.	Satguru Agro Industries Ltd.	Agriculture	P.No.A-Z & A - 3, MIDC Area Chincholi, Tal. Mohol
46.	Sharad Shetkari Sah.Soot Girni Ltd.	Agriculture	A/P - Nannaj, Tal. North Solapur.
47.	Sharda Yantramag Vinkar Sah.Soot Girni Ltd.	Textile	Gat No. 96 - 97, A/P - Kumbhari, Tal. South Solapur.
48.	Shetkari Mahila Sah.Vastranirman Soot Girni Ltd.	Textile	A/P - Godsewadi, Tal. Sangole
49.	Shetkari Sahakari Soot Girni Ltd.	Textile	A/P - Wasud, Tal. Sangole
50.	Shivamrut Dudh Utpadak Sahakari Sangh Ltd.	Agriculture	Vizori, Akluj, Tal. Malshiras
51.	Shree Astralaxmi Poultries Pvt.Ltd.	Poultry	A/P - Pinjarwadi, Tal. South Solapur.
52.	Shree Chatrapati Poultries Pvt.Ltd.	Poultry	A/P - Pinjarwadi, Tal.South Solapur.
53.	Shree Pandurang Sahakari Sakhar Karkhana Ltd.	Agriculture	Shreepur, Tal. Malshiras
54.	Shree Sainath Poultries Ltd.	Poultry	A/P - Pinjarwadi, Tal. South Solapur.
55.	Shree Siddheshwar Sahakari Sakhar Karkhana Ltd.	Agriculture	A/P - Kumthe, Tal. North Solapur.
56.	Shree Siddheshwar Shetkari Sakhar Karkhana Ltd.	Agriculture	A/P - Kumthe, Tal. North Solapur.
57.	Shree Pandurang Sahakari Sakhar Karkhana Ltd.	Agriculture	A/P- Shreepur, Tal. Malshiras
58.	Shree Pandurang Poultries Pvt.Ltd	Poultry	A/P-Pinjarwadi, Tal. South Solapur

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Sr. No.	Name of Enterprise	Sector	Address
59.	Shri Shankar Sah.Sakhar Karkhana Ltd.	Agriculture	Sadashiv Nagar, Tal. Malshiras
60.	Shri Shankar Sah.Sakhar Karkhana Ltd.	Agriculture	Sadashiv Nagar, Tal. Malshiras
61.	Shri Swami Samarth Shet/Vink.Sanstha Ltd.	Agriculture	Valsang, Tal. South Solapur
62.	Shri Vitthal Grape Grovers Co.op.Soc.Ltd.	Agriculture	Gat No.245/B/2, Takali, Tal. Pandharpur
63.	Shri Vithal Sah.Sakhar Karkhana Ltd.	Agriculture	Venu Nagar, Gursale, Tal. Pandharpur
64.	Smruti Organics Pvt.Ltd.	Chemical	1)273/4, MIDC Area Road,Solapur.
65.	Solapur Grape Growers Co.op.Soc.Ltd.	Agriculture	Nannaj, Tal.North Solapur
66.	Solar Busiforms Ltd.	Engineering	E-101/2, MIDC Area Akkalkot Road, Solapur.
67.	Somany Evergreen Knits Ltd.	Textile	P.No.K - 1, MIDC Area Chincholi, Tal. Mohol.
68.	Son - Ankur Exports Pvt.Ltd.	Export	Tal. Pandharpur
69.	Suresh Jatla		MIDC Area Chincholi, Tal. Mohol
70.	Suvi Chemicals Ltd	Chemical	P.No.10, MIDC Area Akkalkot Road, Solapur.
71.	The Brihan Maharashtra Sugar Syndicate Ltd.	Agriculture	Mahalung, Shreepur, Tal. Malshiras
72.	The Saswad Mali Sugar Factory Ltd.	Agriculture	MaliNagar, Tal. Malshiras
73.	Venkata Ranga Textile Pvt.Ltd.	Textile	P.No. A - 65, MIDC Area Chincholi, Tal. Mohol.
74.	Vitthal Sugars Manufacturing Ltd.	Agriculture	A/P - Mhalsgaon, Tal. Madha
75.	Vitthalrao Shinde Sah.Sakhar Karkhana Ltd.	Agriculture	A/P - Pimpalner, Tal. Madha
76.	Volant Textile Mills Ltd.	Textile	P.No.K - 56, MIDC Area Chincholi, Tal - Mohol

Source: DIC

2.8 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 5: Key Issues in Export

Category	Issues	Relevant Government Authority
Regulatory	Provide export data (origin of district) at district level which enables stakeholders to take informed decision.	Central Government Authorities
	Availability of online portal to facilitate information related to export of various products.	Central Government Authorities

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Category	Issues	Relevant Government Authority
	Online portal for - Export guidelines for various products.	
	As district becomes Export Hubs – district authority should be able to provide license and certificate to the manufacturers and exporters using central government's online portal	Central Government Authorities
Institutional Support	Market data for export products	State Government Authorities
	Updated information about new markets for the existing export products	State Government Authorities and Central Government Authorities
	Establishing an export Facilitation Centre (virtual/physical) - The center can be a dedicated point for information/guidance on export related matters like IEC, schemes, Documentation etc.	Central and State Government Authorities
Textile	Permeant exhibition center for the textile products (Terry Towel)	State Government Authorities
	Exhibition for foreign buyers	
	Insufficient Skilled Manpower, Labor training	
	Promotion of Made in Solapur to done be done for Textile (Terry Towel)	
	Improvement in the quality standards as per the international Standards.	
	To develop a common raw material bank for raw materials for textile	
Industrial Infra	Electricity – quantity and quality should be improved	State Government Authorities
	Adequate water should be provided to industrial area	
	Requirement of Inland Container Depot	
	To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs and calibration facilities, etc. are mandatory equipment for exports and should be made available	
	Requirement of Truck Terminus	

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Category	Issues	Relevant Government Authority
	Indigenization laboratories to be started to provide manufacturing technology / product development at competitive pricing to MSME	
Logistic Infra	Functional airport to export perishable products	Central and State Government Authorities
	Dedicated trains to transport cold storage products	Central and State Government Authorities
Finance	Reduced rate of interest for the manufacturers and exporters	Central Government Authorities
	Reduction/exemption in export duty exemption will reduce cost of product	
	The new RODTEP scheme exporters are entitled to benefit from 0.5% to 4.3% of the FOB value which will discourage exporters	Central Government Authorities
	IES scheme has been closed and must be re-instated	Central Government Authorities
Agriculture Sector	More cold storage facilities are required for pomegranate in the district.	State Government Authorities
	The testing facilities for pesticide residue are required to be set up in the district.	
	Testing Lab for Pomegranate and other agri commodities are also required.	
	Modern Packaging house with APEDA approval	
	Insufficient Skilled Manpower, Labor training	
	Agri processing center – banana processing center, pomegranate processing center	
	The requirement of GI tagged branding for pomegranate is required	
	Seminars along with the department of Agriculture and District industries centre to promote Pomegranate and other agri products	

2.9 Export Promotion Initiatives by District

2.9.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Council (DEPC). The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector and Task Force Committee under the Chairmanship of General Manager, District Industries Centre (DIC).

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The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs, and Associations for export promotion
- ▶ Promotion of GI, ODOP, and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with the help of DGFT
- ▶ Hold meetings of District Export Promotion Council (DEPC), Trade fairs, and B2B meetings
- ▶ Ensure availability of infrastructure at district levels such as warehousing, cold storage, marketing, R&D and testing laboratories, etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at the district level

The Solapur district's DEPC meetings and outreach program details are as mentioned below

Table 6: DEPC meetings and outreach program

Sr No	Date	DEPC meetings/Outreach Program Details
1	24.11.2020	District Task Force Committee Meeting Conducted for Export Promotion to Finalized ODOP Product
2	04-09-2021	DEPC meeting conducted, and the points discussed: <ul style="list-style-type: none"> 1) The new RODTEP scheme will discourage the exporters as it only gives only 2%. 2) Export portal online to be created 3) IES scheme must be reinstated 4) Laboratory to be started to promote manufacturing technology/ product development at competitors pricing to MSME
3.	24-09-2021	Vanijiya Utsav Date: 24.09.2021 Number of Participants: 58 Number of Stalls: 5
4.	21.09.2022	Exporter Conclave Date: 21.09.2022 Number of Participants: 128 Number of Stall: 6
5.	01.02.2023	District Export Action Plan discussion
6.	17.05.2023	Export Strategy Plan 2023 approval and implementation.
7.	17.08.2023	Discussion on 10 agenda points of demi-official letter received from Hon. Development Commissioner Export.

3 District Export Promotion Strategy

3.1 Diversification Opportunities for identified export potential product

The below mentioned table illustrates diversification opportunities for identified export potential products of the district,

Table 7.1: Diversification Opportunities for identified ODOP products

Sr No	Product Name	HSN	Sector	Diversification Opportunities
1.	Pomegranates Fresh	08109010	Agriculture	Bangladesh Pr, Nepal, UK, China, EU, HongKong, Germany, Japan, US, Russia Federation
2.	Solapur Terry Towel	63049250	Textile	UK, France, Netherland, Japan, EU, Australia, Spain, Canada

Table 8.2: Diversification Opportunities for identified Export Potential Products

Sr No	Product Name	HSN	Sector	Diversification Opportunities
3.	Solapur Chaddar	63041910	Textile	Germany, Spain, Italy, France, EU, Malaysia, Russia Federation, Canada, US, UK
4.		63049299	Textile	France, Germany, Netherland, Denmark, EU, Japan, United Arab Emirates, Spain, Belgium, Korea
5.		63041990	Textile	Germany, Italy, Nepal, France, Japan, EU, Malaysia, Russia Federation, Korea
6.	Mangalwedha Jowar	11029090	Agriculture	United Arab Emirates, Qatar, Saudi Arabia, Singapore, China, Belgium France, Netherland, Germany, Spain
7.		11029010	Agriculture	Norway, Bhutan, Bangladesh Pr, Nepal, Baharain Is, Maldives, Uganda, China, Belgium, France
8.	Chemicals	33049940	Chemicals	Australia, Madagascar, Nepal, Spain, Korea, Singapore, Germany
9.	Engineering	33049990	Engineering	Mexico, Myanmar, Indonesia, Bangladesh, Thailand

Sources: DGCIS and WIT

3.2 Export Promotion Strategy

Below mentioned table illustrates strategy categorization and recommended strategy,

Strategy Category Types:

- ▶ **Short Term (0 to 2 yrs.)**
- ▶ **Medium Term (3 to 5 yrs.)**
- ▶ **Long Term (5 to 10 yrs.)**

Table 9: Export Promotion Strategy

Export Action Plan – Solapur District

Category	Strategy Time frame	Challenges	Export Promotion Strategy	Relevant Government Authority
Regulatory	Short Term	Provide export data (district's origin) at the district level, enabling stakeholders to make informed decisions	Data can be retrieved from DGCIS and presented in DEPC Meeting	District Industries Centre
	Short Term	As the district becomes Export Hubs, the district authority should provide licenses and certificates to the manufacturers and exporters using the central government's online portal.	Availability of easy and user-friendly processes for export licensing: ISO 9001-2015 ISO, GMP, HACCP, licenses. The exports licenses and permits must be integrated with single window system MAITRI portal	Directorate of Industries
Training and Awareness	Short Term	Regular Training Programmes for sector-specific products	To organize sector-specific training programs with DGFT, relevant Export Promotion Councils and Commodity board of India or marketing and branding institute	DGFT, Export Promotion Council and Commodity Board of India
	Short Term	To invite industries to do investment in Solapur and to do export awareness program for large audience	To organise District Investment Summit to invite investment and IGNITE Maharashtra to aware large audience regarding state government initiate towards export and ODOP	District Industries Centre
Cluster	Long Term	ODOP Cluster	Associated Garment Cluster is under progress stage .The cluster will play a vital role to boost exports.	Directorate of Industries

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Industrial Infra	Medium Term	Electricity – quantity and quality should be improved	High quality (minimal power fluctuation) power should be supplied to industrial area	Maharashtra State Electricity Board
Logistic	Long Term	Logistic Incentives are required	Considering the logistic importance in export the state government introduce logistic incentive in Export Policy 2023 and also done MoU with India Post and ONDC to get reliable and cheap logistic facilities	Directorate of Industries
Finance	Short Term	Export incentives for aspiring exporters are required	To encourage aspiring exporters state government introduce incentive for New MSME entrant	Directorate of Industries
Textile	Short Term	Represent textile products on GeM and other e-commerce portal	Discussion with DPIIT during ODOP Awards for representation of Solapur Terry Towel on GeM portal.	Directorate of Industries
	Short Term	Onboard of ODOP Seller on ONDC portal	Discussion with ONDC representative and shared the list of ODOP sellers for onboarding	District Industries Centre

Source: DIC Solapur

3.3 Institutional Tie-up:

S. No	Stakeholders	Date	Status
1.	SVERI College of Engineering	19 May 2023	MoU signed between DIC Solapur and SVERI college of Engineering.
2.	SVERI Institute of Management	19 May 2023	MoU signed between DIC Solapur and SVERI Institute of Management.

3.4 District Export Promotion Cell and ODOP Facilitation Cell:

S. No	Particulars	Date	Status
1.	District Export Promotion Cell		Pending
2.	ODOP Facilitation Cell		Pending

3.5 Key Department Contacts

- ▶ **Export Commissioner cum Development Commissioner (Directorate of Industries),**
Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai – 400 032
Email: didci@maharashtra.gov.in
Phone: 022 22028616
- ▶ **Joint Director of Industries, Pune region**
Address: Agriculture College Compound, Shivaji Nagar, Pune-411 005x
Email: diropune@maharashtra.gov.in
Phone: 020 25537541, 25537369 Fax: 25539587
- ▶ **General Manager, District Industries Centre,**
Address: Hotagi Road, Near Kinara Hotel, Solapur
Email Id: didicsolapur@maharashtra.gov.in
Tel No.: 0217 2605232
- ▶ **Terry Towel Cluster** (Promoter: Rangoli Terry Tex Cluster Foundation)
Address: Plot No F-105 MIDC Chincholi, Dist. Solapur
- ▶ **Solapuri Chadar Cluster** (Promoter: Solapur Chadar Cluster Foundation)
Address: MIDC Akkalkopt Road Solapur
- ▶ **Textile Cluster, Solapur** (Promoter: Threads & colors Textile Confederation Solapur)
Address: Plot No B -82 MIDC Chincholi, Dist. Solapur

